

APTFF Trade Facilitation Innovation Award 2022

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# Driving Interoperable Cross-border Paperless Trade with TradeTrust

Presenter:

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# Introduction of the Participating Organisation: IMDA

## DIGITAL CHAMPION



Drive digitalisation across industries, with trade digitalisation being an important agenda.

Supporting a digitally enabled workforce

## INDUSTRY DEVELOPER



As the architect of Singapore's digital future, IMDA develops the digital tech and media industries as an engine of growth for Singapore

Foster a data ecosystem for the digital economy

## ENABLER



Master-planner for connectivity, digital infrastructure & standards

Prepare tech & media manpower, and segments of society to be digitally-ready

## REGULATOR & PROTECTOR



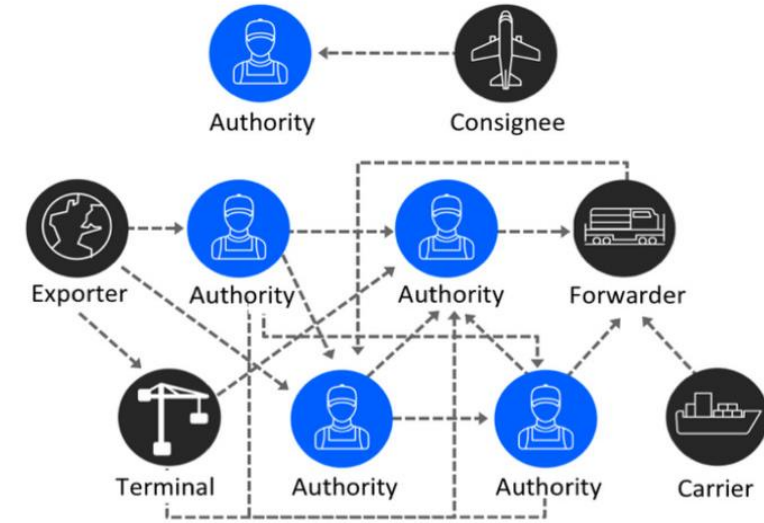
Ensure resilient telecom & broadcast networks

Govern market conduct and protect consumer interest through infocomm, media, postal and data protection regulation

IMDA works to accelerate digitalisation through **close collaboration** with public and private sector partners in Singapore and globally.

# Issue: Heavy Dependence on Paper Documents Hinders the Growth of Cross-border Trade

## Current State for Cross-border Trade



-----> Info exchanges

Just 1 shipment involves:

- About 20 parties across different sectors and 10-20 paper documents
- Many exchanges of information
- Many silo systems



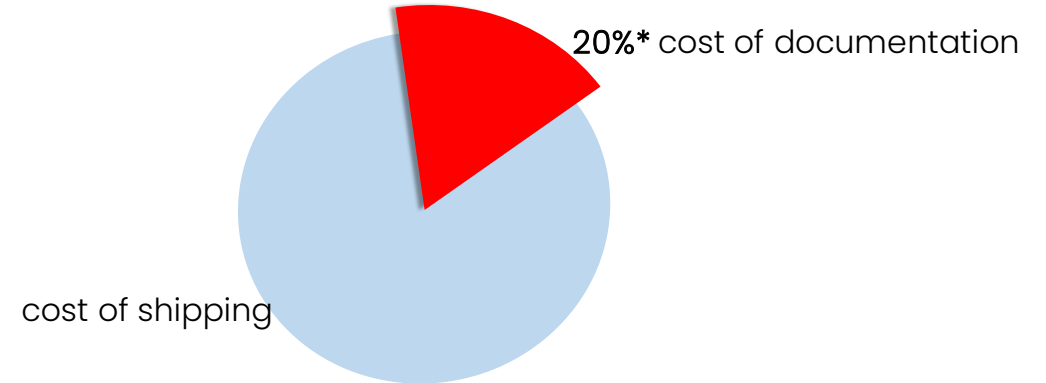
## The Costs of Heavy Dependence on Paper

### Inefficient and lack of security

- Time delays
- Manual handling - prone to human errors
- Vulnerable to fraud

### Fragmented systems

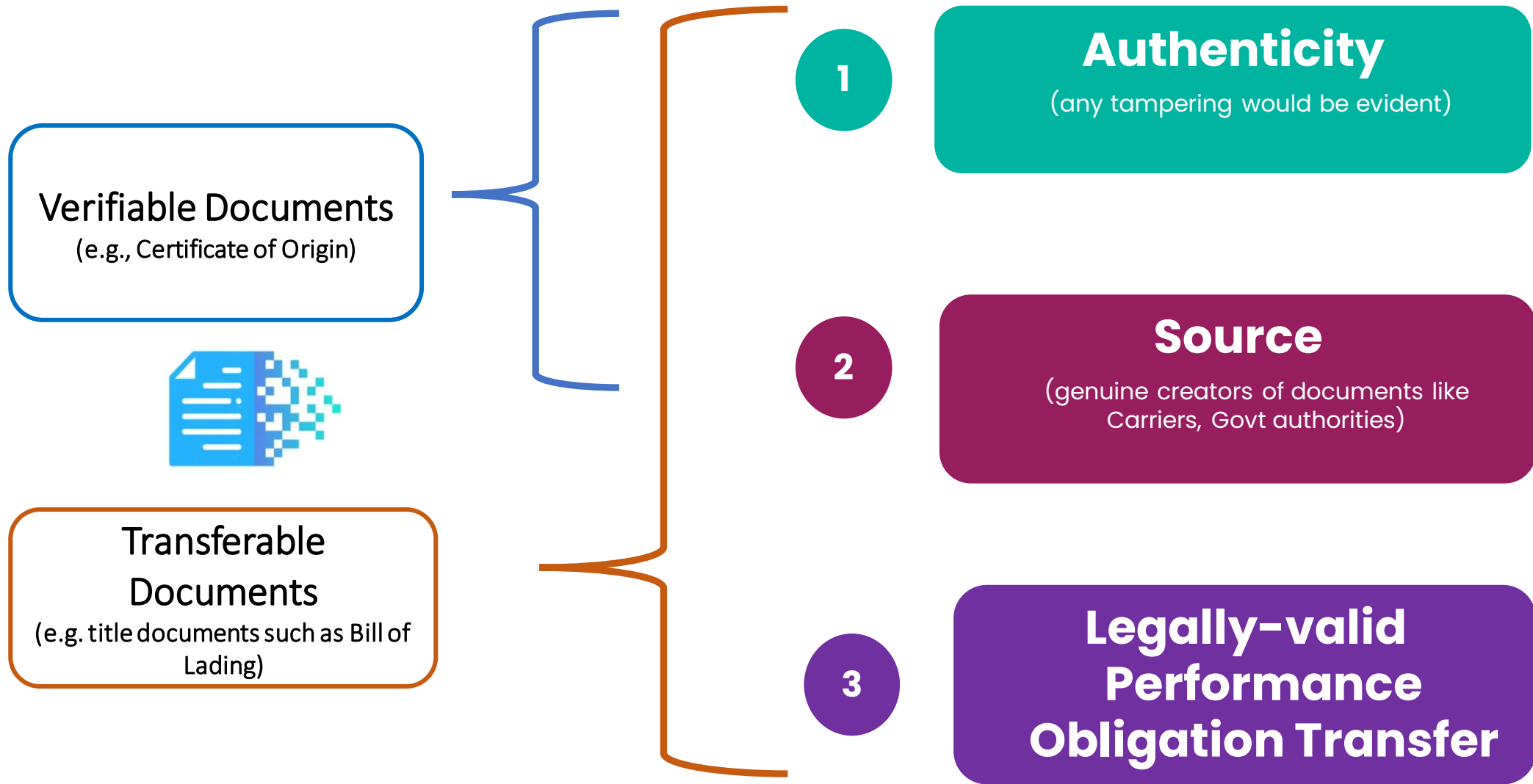
- Costly connections
- No interoperability



**This inefficiency is COSTLY**

*\*Maersk and IBM's Paper Trail Research in 2014*

# Essence of the Solution is to Offer 3 Key Functionalities with Digital Trade Documents



# Introduction of the TradeTrust Framework

**TradeTrust** is a framework that comprises **globally-accepted standards** and enables **trusted interoperability** of electronic trade documents among governments and businesses **across digital platforms** AND it is offered as a **digital utility**.

## 4 Key Components of TradeTrust



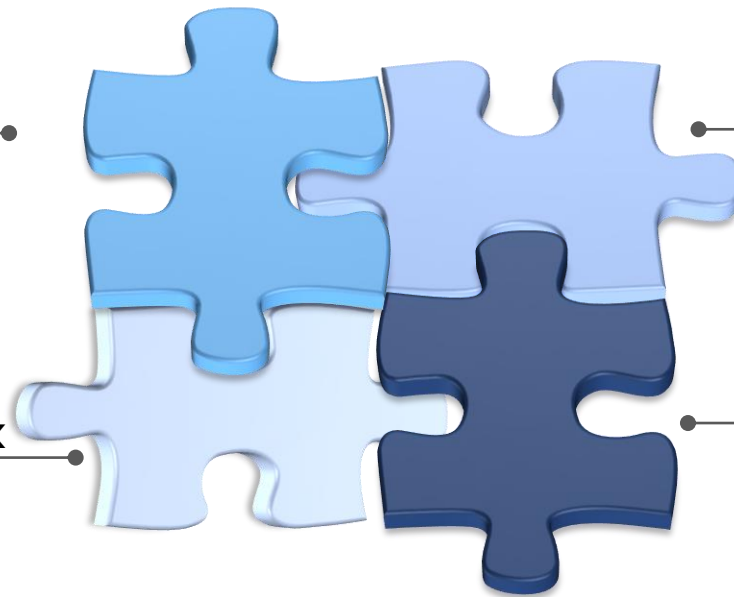
### 1. Legal Harmonisation

*Provide legal validity for electronic negotiable documents through compliance to MLETR\**



### 3. Accreditation Framework

*Certify technical solutions meet the requirements of the law*



### 2. Standards Development

*Develop international standards that TradeTrust complies to*



### 4. Software Components

*A set of open-source software code that can easily integrate backend solutions to the TradeTrust network*



\*MLETR = Model Law on Electronic Transferable Records published by United Nations Commission on International Trade Law in Sept 2017



# TradeTrust is Particularly Innovative and Effective through 5 Design Principles



**Public and Permissionless**  
*No central governance authority*



**Data Off-Chain**  
*Preserves data confidentiality*



**Payload Agnostic**  
*No data format or standards restrictions*

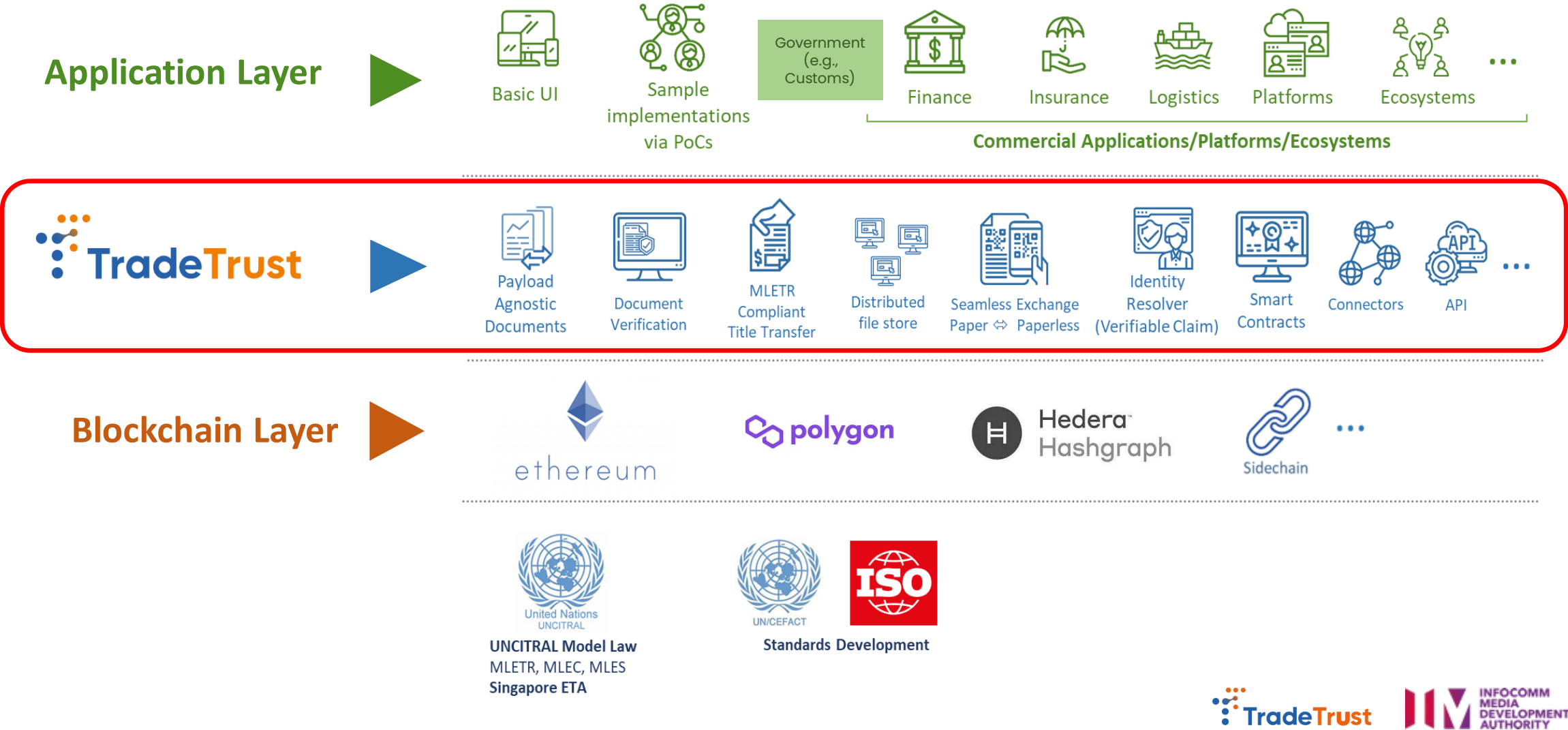


**Open-Source**  
*Full transparency for faster adoption*

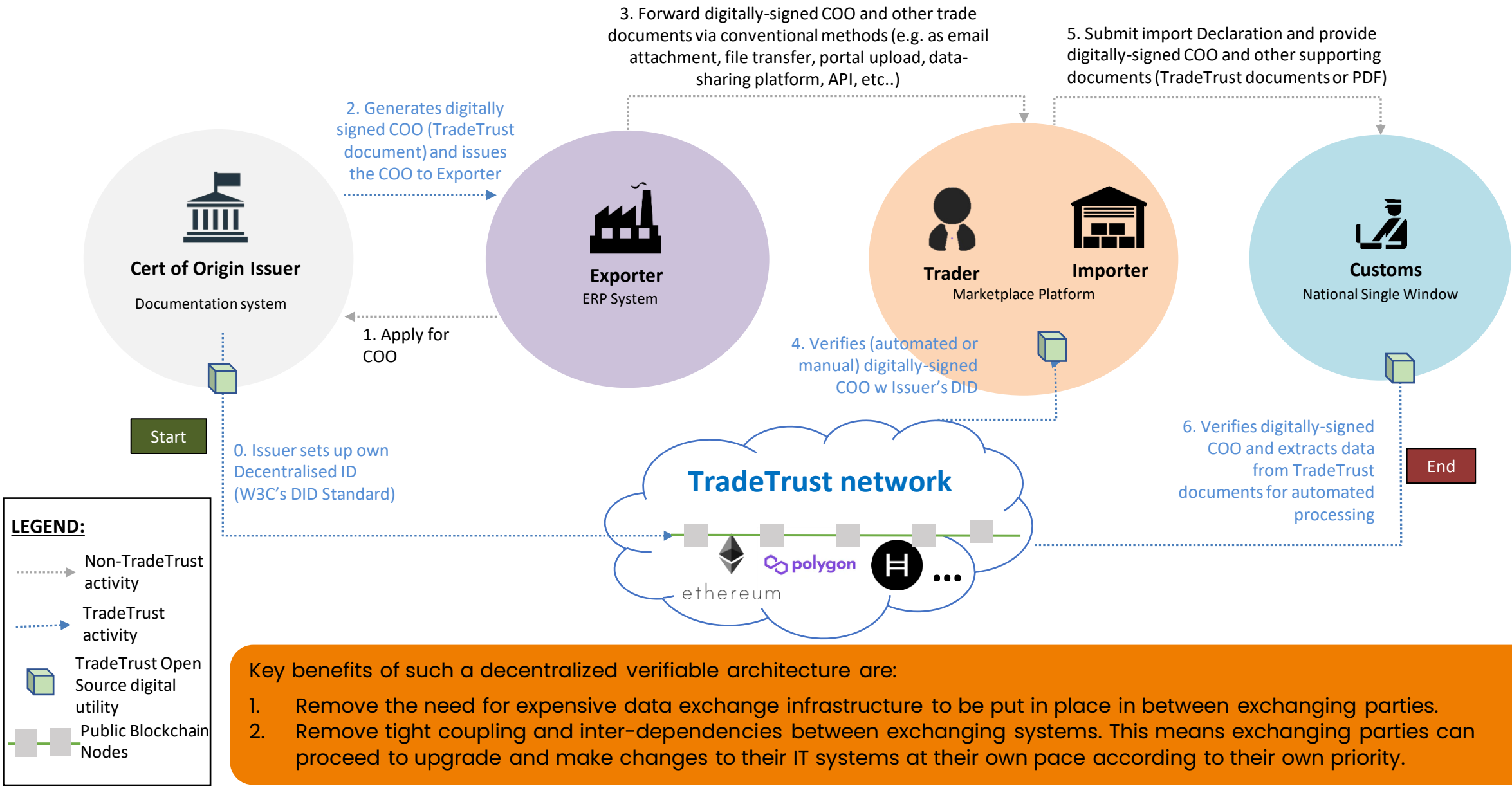


**MLETR-Compliant**  
*Meet the requirements of the law  
(for electronic transferable documents)*

# The TradeTrust Framework is Accessible to All



# W3C Verifiable Credentials compliant application of TradeTrust for Interoperability of Verifiable Documents





# Case Study : Certificates of Origin Trial using TradeTrust between Australia and Singapore



## Trial

### As part of the Australia–Singapore Digital Economy Agreement

- ❑ Driven by Australia Border Force (ABF), Singapore Customs and IMDA

## Scope and Description

- ❑ Test Policy : Acceptance of digitally verifiable documents using Certificate of Origin (COO) as an example
- ❑ Test Technology : Interoperability between AU Intergovernmental Ledger (IGL) and the TradeTrust reference implementation

## Participants

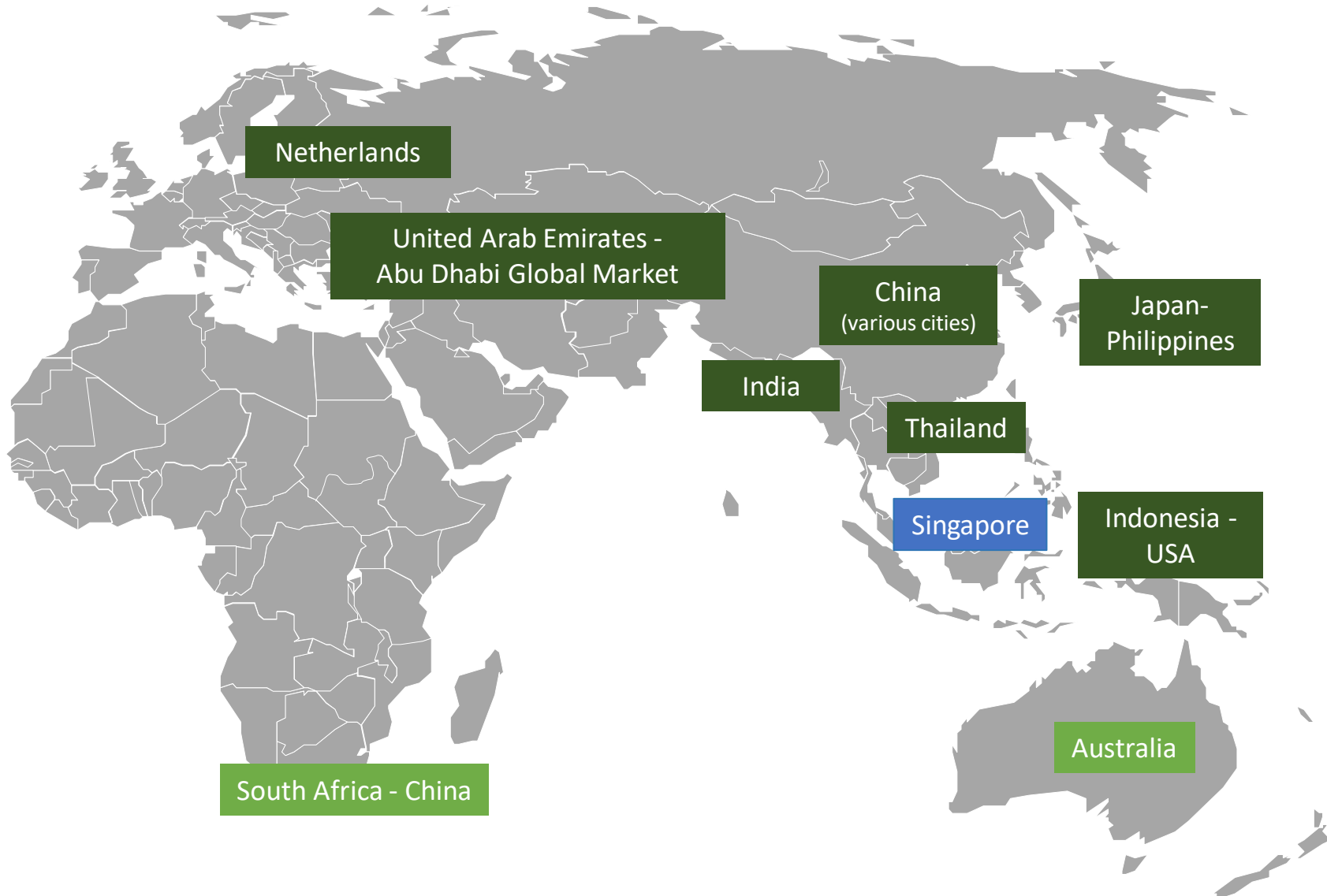
- ❑ Issuers of COO: Australian Chamber of Commerce and Industry, Australian Industry Group
- ❑ Commercial users: Rio Tinto, ANZ Bank, DBS Bank and Standard Chartered Bank
- ❑ Regulatory Authority: Singapore Customs

## Observed Benefits

- ❑ Participants acknowledged value-add to the cross-border trade process such as instant authentication and provenance.
- ❑ Achieved acceptance from regulatory authority (Singapore Customs) and commercial users

Please find out more about the trial [here](#).

# TradeTrust has Completed Multiple Successful Pilots and is Advancing for Live Shipments



- There have been multiple successful TradeTrust pilots conducted under various efforts such as Government to Government collaborations, public –private partnerships and industry-led initiatives.
- Interest for trials remains strong – there is potential for new trade routes, new public and private sector participants and for different trade documents (e.g., animal health certificates, phytosanitary certificates).
- Pipeline for live shipments has also been established.



Pilots on Transferable Documents



Pilot on Normal/Verifiable Document

# Collaborations and Partnerships which Demonstrate the Relevance of TradeTrust

Please refer to this [link](#) for examples and evidence of recognition and praise which include but not limited to the collaborations listed on this slide.



Home » News & Speeches » ICC joins Singapore Government and major industry partners to launch TradeTrust

## ICC joins Singapore Government and major industry partners to launch TradeTrust

News • Davos, 22/01/2020

Convening alongside the World Economic Forum Annual Meeting in Davos, the International Chamber of Commerce (ICC) has joined the Singapore Government and industry partners to accelerate the digitalisation of global trade and commerce.

## World's first digital trade financing pilot between MLETR-harmonised jurisdictions

*Paves the way for wider adoption of IMDA's TradeTrust framework to facilitate the exchange of digital trade documents in global trade finance*

## SWIFT and Singapore's IMDA Join Forces to Drive Global Trade Digitalisation

TRADE, 5 OCTOBER 2020

*Collaboration combines the reach, scale and reliability of SWIFT with IMDA's efforts on technology and legal frameworks to accelerate trade digitalisation*

## FINANCIAL TIMES

### Singapore charts its way to digital future for trade

Longer term, Singapore is working on a project called TradeTrust that aims to develop an "interoperability framework" for the exchange of digital trade documentation that would simplify and speed up procedures.

TradeTrust has been featured by **international organisations** such as:

- 1) ICC and WTO: ICC DSI and WTO's Standards Toolkit for Paperless Trade.
- 2) WTO/WCO Report on disruptive technologies and subsequent publication launch event (2022)
- 3) WTO-WEF TradeTech Phase 2 Report (2022)



## Succesfull Proof of Concept Electronic Bill

In October 2019, IMDA (Infocomm Media and Development Authority) and the Maritime and Port Authority of Singapore (MPA) co-hosted a 2-day workshop for the delegates from Blocklab, Port of Rotterdam's blockchain centre to work together on the requirements of title transfer capability in relation to eBLs for cross-border trade transactions.

## Australia and Singapore to trial blockchain for cross-border trade

The trial will test digital verification platforms across both the ABF-developed Intergovernmental Ledger and IMDA's TradeTrust for electronic trade documents.

**Thank you!**



**INFOCOMM  
MEDIA  
DEVELOPMENT  
AUTHORITY**